

PLEASE DIRECT TO LICENSING/CE COORDINATOR WITHIN YOUR AGENCY

PHILLIPS ASSOCIATES presents

TEACHER'S GUIDE TO ACT 147

WHY THIS IS IMPORTANT TO YOUR AGENCY

Act 147 is the new Producer Licensing Law effective June 4, 2003. *This law radically re-shapes insurance producers' marketing of insurance and how they may receive compensation. It also re-vamps the licensing process itself and makes for ease of entry into reciprocal states.* PHILLIPS ASSOCIATES has offered a course on understanding the new licensing law more than twenty times in 2003. Now that the new law is in effect, we are offering a copy of the 12-page Teacher's Script that was used for the seminars. The course and Teacher's script were prepared by Vince Phillips, one of the principal agent lobbyists during the formulation of both the new law and its predecessors. This is being presented both as a low-cost resource to you and as a sign of our continuing commitment to building a relationship by offering you quality Continuing Education and our consulting services.

COST

The Teacher's Guide to Act 147 is free to those who are subscribers to PHILLIPS ASSOCIATES' Agency Services program. Fees for non-subscribers are \$ 15.00 for electronic transfer or \$20.00 hard copy. Hard copy also includes text of legislation. E-mail orders contain the address of the Electronic Bill Room for electronic access to the actual text of the legislation.

Please remit your check payable to PHILLIPS ASSOCIATES, 3610 Kent Drive, Mechanicsburg, PA 17050. Thank you!! Questions on Act 147? Please call 717/728-1217 or visit the Insurance Department Web Site www.ins.state.pa.us. For your convenience, you may fax this form to 717/732-7255 and be invoiced.

NAME _____

AGENCY _____

ADDRESS _____

PHONE/FAX _____

E-MAIL _____

Please also send information on in-house CE courses offered by PHILLIPS ASSOCIATES. _____